

Opportunity Egypt

Approaches to Finance

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Sources of Finance

- GoE / multilateral agencies
- International banks
- Egyptian banks
- ECAs
- Private equity
- Local currency bond market?



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Project Finance

- Extensive track record
- Downstream
- Transport
- IPPs
- Historically strong role for foreign banks
- Some recent “risk” issues



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Public Private Partnerships

- PPP programme launched by MoF
- Priority infrastructure/service sectors
- Following typical BOT / PFI model
- Availability payments in EGP



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Public Private Partnerships (Cont.)

- MoF undertaking to pay in case of default
- Financing issues:
 - EGP
 - Long term
 - Fixed interest
- Opportunity for Egyptian banks

